



CORNERSTONE VALVE ASSET MANAGEMENT DIVISION  
EST. 2023

Cornerstone valve unveils its asset management support initiative for 2023.



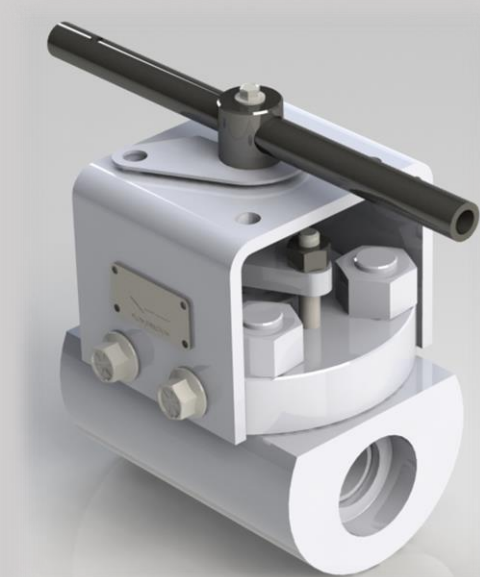
Here is what our customers can expect from us immediately

**Asset  
Management  
Support Team –  
Deploying our  
A+ Customer  
Support in this  
new arena**

- Utilization of a 32 year, consolidated, electronic database of legacy valve drawings, datasheets, O&M, project details, revisions, supply chain history, communications, warranties, and much more...
- Able to save YOU time, money, and other valued resources in seeking OEM components, repair kits, refurb, replacement equivalents, and our firsthand technical analyses...

# Electronic Database of All Valve Records Since 1991

- In 2023, Cornerstone concluded its central databasing of every valve design sold since company inception.



- We can locate each internal revision, for example, to a valve seat design of a 33-year-old valve from our keyboards in 10 minutes (or less)!



## Supply Chain Advantage –

One stop shop for ALL our OEM Parts!

No more worries of obsolescence or equivalency



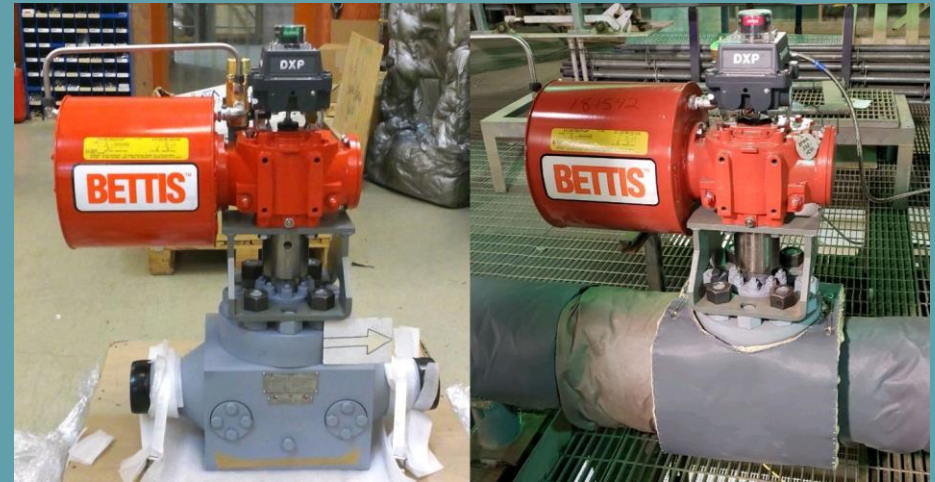
- Our expert Supply Chain Management w/ Engineering + databases allow direct identification and sourcing of OEM components, even if working from typewritten BOMs from the 1990's!

- If a vendor is obsolete, Cornerstone Asset Management will review the item(s) and engage with YOU to make an informed decision on an equivalent. No more guesswork/reverse engineering that gives ZERO factory guarantee

## In House Assessments & Rebuilds/Refurbs/Repairs, Findings Reports – Renewal Guarantees

- Send us the valve and our Technicians + Engineering provide a detailed “RMA” report.
  - You decide what is done.
  - Based on what you tell us, we’ll repair, overhaul/ refurbish, or dispose of the valve, returning it.
  - We can replace brand NEW!
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# Field Assessments and Engineering Oversight







# Have a lot of valves installed (or plan to)? Don't forget to ask about Cornerstone Valve MSA's

**We offer our  
preferred  
clients:**

**Long-Term  
Master Service  
Agreements  
(MSAs)**

- Formalizing standards to customer needs
- Ease of transacting for repeated needs
- Fixed pricing, lead times, inventories, prioritization
- OEM preferred pricing + custom incentivization
- Reasonable renewal terms and enhanced services + support for on site needs
- More resistant to impactful price indices & vendor cost fluctuations
- Peace of mind that the goods will be there
- Save procurement resources for other strategies
- Visibility to your goods in house and in the field- we can monitor your valves and advise appropriate stocking...and much more